

## REPORT ON IFTEX EXHIBITION, NAIROBI, KENYA - 4 TO 6 JUNE 2014

### Jac Duif manned the SAFEC stand and reports as follows:

This exhibition can be regarded as one of the most important cut flower shows in the yearly calendar. With 187 exhibitors the show was a great success and exhibitors whom I spoke to, reported that they were satisfied. A number of South African exporters and importers were also present to make contact with buyers and sellers. Most of the flowers exhibited were roses, which is Kenya's major export item. SAFEC's stand stood out because of the different flowers exhibited. We exhibited two protea varieties, Leucadendron plus fynbos fillers. Also strelitzia, liatris, lisianthus, ruscus, limonium, fern, chrysanthemum as well as a vase with tulips

The SAFEC stand attracted a lot of interest and the following addresses were noted. Exporters, please contact these firms, this is the purpose of these exhibitions. In this way we can increase exports and grow production.

1. Mr Daniel Badygov, Trade House Azalia, Tel: +7 913 771 9333. Skype: badygov.  
Email: [badygov@tdazalia.ru](mailto:badygov@tdazalia.ru)  
Interested in all types of flowers – needs pricelists
2. Mr Sven Aertssen, Zami BV, Laan van Verhof 3, Postbus 10, brievenbus 31, 2230 AA RIJNSBURG. Holland. Tel: +31 (0)252 432 866  
Fax +31 (0) 252 432 869  
Email: [Arnold@zami.biz](mailto:Arnold@zami.biz)  
Flower Wholesalers – Interest in flowers
3. Ms Salome Peretz, The Flower Agency, Business Bay District, Prism Tower, Suite 1801. Tel: 971 4 434 0462. P.O. Box 121311, DUBAI UAE.  
Email: [s.peretz@thefloweragency.net](mailto:s.peretz@thefloweragency.net)  
Interested in Chrysanthemum for distribution in the Middle East
4. Mr Noushad A Gafoor, Bloomax Flowers Ltd. Post Box 20032, Madina Al Munawara. Kingdom of Saudi Arabia. Tel: 00966 539 332 210  
Email: [info@bloomaxflowers.com](mailto:info@bloomaxflowers.com) & [noushad@bloomaxflowers.com](mailto:noushad@bloomaxflowers.com)  
Wholesalers & retailers - Interested in Leather fern & other flowers

5. Mr Alaaddin Sanlisoy, Garden Flower Center. Tel: +90 224 453 36 18 –  
TURKEY  
Email: [sanlisoy@hotmail.com](mailto:sanlisoy@hotmail.com)  
Importers - wants pricelists of flowers
6. Mr. John H. Williams, Harvest Ltd, P.O. Box 60158 00200, NAIROBI, Kenya  
Tel: Farm: +254 (20) 8046693/4, Fax: +254 (20) 3597042.  
Email: [harvest@harvestflowers.com](mailto:harvest@harvestflowers.com)  
Interested in fillers as well as planting materials.  
Wants to visit SA in due course
7. Mr Yves Zurel & Mr Peter Janmaat, Bouquetnet. Aalsmeer, Holland.  
Tel: +31 888 383222, Fax +31 888 383200.  
Email: [y.zurel@bouquetnet.nl](mailto:y.zurel@bouquetnet.nl) & [peter@bouquetnet.nl](mailto:peter@bouquetnet.nl)  
Interested in flowers from South Africa.
8. Ms Anfisa Nikishina, Ken Rush Ltd.  
Web: [Anm@kenrush.org](http://Anm@kenrush.org) Email: [anfisanikishina@gmail.com](mailto:anfisanikishina@gmail.com)  
Interested in flowers
9. Mr Bader Abdul Moshin Als bait, Al Waseel Land For Trading, P.O.Box  
54747, Riyadh 11524. Kingdom of Saudi Arabia  
Telfax +966 11 2051733, Mobile +966 505284 166  
Email: [baderbinsbait@gmail.com](mailto:baderbinsbait@gmail.com)  
Interested in roses & other flowers
10. Hidayathulla Khan, Tulip Flower, P.O.Box 22579, Safat, 13086 KUWAIT  
Tel: +965 24869981/3, Fax +965 24869984  
Email: [hidayat@nabat-center.com](mailto:hidayat@nabat-center.com) & [hidayatnabat@gmail.com](mailto:hidayatnabat@gmail.com)  
Interested: Chrysanthemum & Cape flowers
11. Mr Jakov Dubnitsky, International Center Flowers Azalia ltd, Russia  
Email: [svetav@azaliagroup.ru](mailto:svetav@azaliagroup.ru) www.Azaliagroup.ru  
Interested in Chrysanthemums & other flowers

12. Mr Musaev Guseynaga, Golden Flowers Cash & Carry  
Tel: +7 (926) 756-30-48, Email: [mflorens@mail.ru](mailto:mflorens@mail.ru)  
Interested in flowers and wishes to visit the Cape area. Send addresses.
13. Mr Roger Amisi, Wermort Flowers, P.O.Box 76388-00508, Nairobi, Kenya  
Email: [roger.amisi@wertmortflowers.co.ke](mailto:roger.amisi@wertmortflowers.co.ke)  
Interested in Proteas.
14. Mr Milcah Nyasili, Rumiru Flowers Ltd, P.O.Box 924-00521,  
Embakasi,Nairobi, Kenya. Email: [info@rumiruflovers.com](mailto:info@rumiruflovers.com)  
Interested in SA flowers.
15. Mr Imad Haddad, Bonsai Flowers and Plants, P.O.Box 481 Hazmeih,  
Lebanon  
Tel: +961 4 531621. Email: [bonsai@bonsaiflowers.com](mailto:bonsai@bonsaiflowers.com)  
Interest in SA flowers.
16. Mr Bader Mohammad Al Dossary, Rose Al-Fayah, P.O.Box 2240, Al-Jubail  
31951 Kingdon of Saudi Arabia. Tel: +966 13 3482000 Fax +966 13 3620190  
Email: [rose\\_103@hotmail.com](mailto:rose_103@hotmail.com)  
Interested in all SA flowers.
17. Mr Salman M. Aldeweesh, Ita Agri Ltd, P.O. Box 9957 Riyadh, 11423  
Kingdom of Suadi Arabia. Tel: +966 11 4748122.  
Email: [salman@ita-agri.com](mailto:salman@ita-agri.com) & [Abdullah@ita-agri.com](mailto:Abdullah@ita-agri.com)  
Interested in Chrysanthemum & Tulips.
18. Mr Andre Savrimoutou, Amerilink International. Le Mont, IL, USA  
Email: [andre@floratrader.com](mailto:andre@floratrader.com)  
Flower importer
19. Mr Joseph Thuo, Nyandarwa County, Kenya  
Email: [karirithuo@gmail.com](mailto:karirithuo@gmail.com)  
Interested in plant material of Leucodendron & Protea varieties

## **EXPORTERS OF KENYAN FLOWERS**

Mr Edwin Vna der Veen, Mount Kenya Alstroemeria Ltd  
P.O.Box 1148, Nanyuki 10400 Kenya. Email: [info@mountkenyaalstroemeria.com](mailto:info@mountkenyaalstroemeria.com)  
Grows quality Alstroemeria flowers-available for export.

Mr John Ndungu  
Benev Flora Ltd, P.O.Box 920-20117, Naivasha, Kenya.  
Tel: +254 (0) 20 269 9854, Email: [johnndungu@benevflora.co.ke](mailto:johnndungu@benevflora.co.ke)  
Exporters of Kenyan flowers.

Mr Paul Wekesa, Panocal International Ltd, P.o.Box 982 30200, Kitale, Kenya  
Tel: +254 (0) 20 2029614, Email: [pwekesa@africaonline.co.ke](mailto:pwekesa@africaonline.co.ke)  
Exporters of Kenyan flowers.

Mr Rob Holtrop, Africalla (K)Ltd, P.O.Box 709, Vilage Market, 00621, Nairobi, Kenya. Tel: +254 721-556879. Email [rob@africalla.com](mailto:rob@africalla.com)  
Growers and exporters of Calla flowers and bulbs.

Mr Lui Wagude, Furaha Roses, 257 Karen Plains P.O.Box 47630-00100 Kenya  
Tel: +254 20 356 0523 Email: [lui@furaharoses.com](mailto:lui@furaharoses.com)  
Rose grower and exporters.

Mr Gerald Ockotch, Senior Marketing Officer (Economic), South African High Commision, 3<sup>rd</sup> Floor, Roshanmaer Place, Leana Road, Kilimani  
P.O.Box 42441 – 00100, Nairobi, Kenya.  
Tel: 020 2827100, Email: [rsatrade@thedti.co.ke](mailto:rsatrade@thedti.co.ke) or [gockotch@thedti.co.ke](mailto:gockotch@thedti.co.ke)  
Can assist with enquiries regarding Kenyan importers and exporters.

**Let us grow our flower export!**

**Please make use of this information – Contact the listed addresses**

**Jac Duif - Tel 082 443 1755**  
**Email: [jacduif@telkomsa.net](mailto:jacduif@telkomsa.net)**